



**Job Title: Exterior Sales Representative**  
Job Type: Full-time, Commission

Pay: Up to \$1,000,000.00 per year  
Revision No: 001  
Updated 9/16/2020

#### Primary Purpose

Do you enjoy impacting the lives of others? Do you have an eye for detail and a passion for remodeling?

If you answered yes, then maybe we should talk.

J&J Contractors, an award-winning remodeling company, is seeking an outgoing individual to help support our growing sales team.

Our ideal candidate is:

- A people person, someone who is outgoing and fun to be around.
- A self-starter, someone who can complete tasks with minimal supervision or direction.
- Great listener, someone who can interpret our client's needs and present
- Great communicator, able to communicate and followup as needed for clients and staff alike.

Skills we are looking for:

- Extensive field experience with residential exterior remodeling including but not limited to the installation of windows, exterior doors, siding, roofing systems and repairs, 3-5 years
- Experience with residential exterior remodeling sales, products, application and pricing, 2-3 years, preferred
- Highly proficient with technology and MS Office
- High energy and high drive for success
- Strong ability to document and follow procedures

Why work for J&J?

- Competitive starting salary. Flexible earning structure. Ability to earn \$100,000+
- Company paid health insurance, dental and vision plans are available
- Company paid life insurance
- 401k program with company match
- Brand new offices and upscale showroom located in a Historic Fire and Police Station in the heart of the Village of Greendale
- Job training and development opportunities

If this job sounds like something that you might enjoy, let's talk today.

Experience:

- Exterior Sales: 2 years (Preferred)
- Customer Service: 3 years (Preferred)
- Exterior Installation: 2 years (Preferred)

Work Remotely:

- No